# Samuel B. Perkins

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#### PROFESSIONAL EXPERIENCE

# **Opportune, Houston Texas**

May 2023 - Present 2025

#### Analyst

- Developed automated ETL processes for a legacy ERP system supporting Fortune 50 oil purchasing services, using Python, SQL, and Power Automate to streamline over 3,000 accounting updates per month
- Led automation efforts for operated and non-operated revenue processes by gathering requirements and building scalable solutions in SQL and Alteryx
- Managed a small offshore team of data entry professionals to support internal process automation initiatives
- Automated internal billing workflows and built Power BI dashboards for executive-level reporting and oversight
- Designed, pitched, and delivered Power BI dashboards to multiple clients across Accounting and Land functions, enabling improved visibility and decision-making
- Drove business development efforts including client pitches, pricing proposals, and drafting of engagement letters and master service agreements

## Devon Energy, Oklahoma City, OK

May 2022 - August 2022

#### Intern

- Assisted in due diligence on \$865MM RimRock Acquisition.
- Developed an understanding of leasing, permitting and operations on federal lands in Wyoming.
- Participated in gathering data for lease and trade negotiations.

## Ascent Resources, Oklahoma City, OK

May 2021 - August 2021

#### Intern

- Reviewed title opinions and satisfied comments and requirements.
- Oversaw right-of-way leasing by brokers.
- In-person leasing efforts in the Appalachia basin.

#### **PROJECTS**

## Python

#### Personal Finance Tracker

- Built automated data pipelines to download credit card transactions, bank balances, and investment data using the Plaid API and Postman
- Engineered data integration workflows in Python to push financial data into SQL Server for centralized storage
- Developed daily updating Power BI dashboards to visualize net worth, income, expenses, and net income trends

#### SOL/Server

## Independent Cloud Storage

- Implemented an ownCloud server on Ubuntu, facilitating secure file sharing and collaboration.
- Optimized server performance through precise Apache, PHP, and MySOL configurations.
- Enhanced remote access security for the ownCloud server with strategic firewall and SSL certificate integrations.

# **EDUCATION**

• University of Oklahoma, Norman, OK

May 2019 - May 2023

- Bachelor of Business Administration in Energy Management GPA: 3.70/4.0
- University of Reading, Reading, England

January 2022 - May 2022

Academic emphasis in Private Equity and Venture Capital; Fintech/Cryptocurrencies

#### **CERTIFICATIONS**

- Learn Python 3 Codecademy
- Learn SQL Codecademy

- Microsoft Certified: Power BI Data Analyst Associate
- Power Automate Essentials LinkedIn

#### VOLUNTEERING, HONORS, COURSEWORK, AND OTHER EXPERIENCE

- Houston Young Professionals in Energy (HYPE) Board Member
- Intern at Mewbourne Oil Company
- MIS 3213 Business Data Analysis
- EMGT 3603 Energy Law

- ACCT 3033 Financial Reporting in Energy
- Energy Management Outstanding Senior
- Volunteer, Special Olympics
- Volunteer, Norman Food and Shelter